

OUR YEAR

2018 was a transition year for the Group with earnings impacted by the planned investment in our Accelerated Australian Growth Plan and the implementation of container deposit schemes, compounded by economic factors in Indonesia and operational challenges in PNG.

We are targeting a return to mid-single digit EPS growth from 2020.



Encouraging signs in Australian Beverages



Excellent results for New Zealand & Fiji



Soft market conditions affected Indonesia, but volume growth in the second half



Double-digit EBIT growth for Alcohol & Coffee while also funding investment in growth aspirations



2018 FULL YEAR BUSINESS RESULTS

UNDERLYING EBIT†

AUSTRALIAN BEVERAGES

\$376.1M



NEW ZEALAND & FIJI

\$112.4M



INDONESIA & PAPUA NEW GUINEA

\$85.1M



ALCOHOL & COFFEE BEVERAGES

\$55.7M



CORPORATE & SERVICES

\$5.2M



GROUP RESULTS

† From continuing operations
* on a constant currency basis

UNDERLYING EARNINGS (EBIT)†

\$634.5M

UNDERLYING NET PROFIT AFTER TAX†

\$388.3M

EARNINGS PER SHARE†

53.6¢

TOTAL DIVIDEND

47¢ PER SHARE

OUR PERFORMANCE IN MANY AREAS IS STRONG. WE ARE CONFIDENT WE ARE ON TRACK TO RETURN TO OUR MID-SINGLE DIGIT EPS GROWTH TARGET ONCE WE ARE THROUGH THE TRANSITIONAL YEARS OF 2018 AND 2019.

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BUSINESS HIGHLIGHTS

We opened one of Australia's largest beverage making sites in Richlands, Queensland.

We made our first investments through our corporate venturing platform Amatil X in Doshii and TabSquare.

In Australia we said no to plastic straws and we're investing in rPET.

New Zealand were named one of the best bottlers in the world by TCCC.

In Indonesia, improved value share in sparkling, and sales and cost benefits from route-to-market transformation.

A new high value premium brand, SoCo Coffee Roasters, was launched.



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OUR PERFORMANCE

- Australian Beverages achieved volume growth for Coca-Cola Trademark in the second half with continued success of Coca-Cola No Sugar.
- New Zealand delivered volume growth across sparkling and still categories in all major channels.

- Fiji delivered revenue and volume growth across all channels.
- Volume and revenue growth in Alcohol & Coffee plus invested in international opportunities and brands. Spirits and premix grew ahead of market.

- Revenue growth in Papua New Guinea, with operational issues largely resolved.
- Divestment process under way for SPC with several non-binding indicative offers.

OUR COMMUNITY

Our products and people delight millions, and create moments of happiness and possibilities every day. Operating with purpose matters too, which is why we aim to deliver on sustainability and community initiatives.

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“THREE YEARS AGO, WE EMBARKED ON A STEP CHANGE IN OUR SUSTAINABILITY JOURNEY. WE ARE PLEASED WITH THE PROGRESS WE ARE MAKING BUT WE KNOW THERE IS ALWAYS ROOM FOR FURTHER IMPROVEMENT.”

Alison Watkins, Group Managing Director.

